# **Choice Monthly FAQs**

Answers to your frequently asked questions about our borrower-paid Choice Monthly MI Premium plan.



#### What is Choice Monthly mortgage insurance (MI)?

Borrower-paid Choice Monthly MI is MGIC's flexible premium plan that lets you customize your borrower's monthly payment by choosing an amount to pay up front to meet their unique needs.

## How can lenders use the flexibility of Choice Monthly MI to compete more effectively?

Choice Monthly allows loan officers to:

- Lower borrowers' monthly payments by lowering the monthly MI amount
- · Lower borrowers' debt-to-income ratio (DTI)
- Use all available lender/seller credits, as well as borrower funds, ensuring money isn't left on the table
- Structure loans to stay within Qualified Mortgage (QM) points and fees limit
- Differentiate themselves with borrowers and referral partners
- Position themselves as trusted financial advisor's by keeping their borrowers' interests top of mind
  - Loan officers can customize monthly payments for budgeting purposes or to meet consumer preferences, whether borrowers are cost-conscious or looking to afford more home
  - Earn repeat and referral business from borrowers who rely on their expertise

#### Who is eligible?

Choice Monthly MI is available to customers who use our risk-based pricing in MiQ, Encompass and other loan origination systems. Get started at mgic.com/get-started.

### How does Choice Monthly work to optimize borrowers' monthly payments?

Choice Monthly MI's flexibility allows for more customization than traditional premium plans, helping you close more loans and earn more referrals.

- Borrowers can choose to buy a portion of the upfront MI premium, which lowers their monthly payments
- They have the option to pay the upfront amount out of pocket or finance it into the loan (within eligibility requirements) — or use lender credits, seller concessions or gift funds

## How do customers quote or order Choice Monthly MI?

See our online guide at mgic.com/tools/mgic-technology-partners to learn more about these and other options:

- Access quotes in participating loan origination systems, including Encompass, or in MiQ, miq.mgic.com
- Submit your loan application through your LOS or through MGIC's Loan Center at loancenter.mgic.com



See how Choice Monthly MI can open more doors for you and your borrowers at **mgic.com/choice-monthly** 

