



Special Event



Evaluating Self-Employed Income During COVID-19

Calculating the qualifying income of a self-employed borrower is often challenging – but throw a pandemic into the mix – and it becomes daunting! Give us 60 minutes to help you identify where to start, what additional documentation is needed and how to analyze income trends.

May 20
2:00 PM CT
[Register](#)

Social Event



Facebook Strategies for Mortgage Professionals

Social Media, particularly Facebook, is one of the most valuable touch points you can have with your customers and prospects. This 60-minute webinar will provide you with the information, insights and strategies that you need to successfully engage your target audience on Facebook and Facebook Messenger.

May 4
1:00 PM CT
[Register](#)



Evaluating Borrower Assets

Have borrowers demonstrated the ability to save and will they have assets sufficient for closing? Learn about different types of assets, documentation requirements, and how to determine funds required for closing and reserves.

May 6
1:00 PM CT
[Register](#)



The Fundamentals of the Mortgage Process - Session 1: Understanding the Mortgage Cycle and How Mortgage Insurance Works

In the first of our 3-part Fundamentals series, learn about the mortgage cycle, key players, regulatory compliance, mortgage insurance and MI premium plan options.

May 5
10:30 AM CT
[Register](#)



The Fundamentals of the Mortgage Process - Session 2: Taking the Loan Application and Processing the Loan

In the second of our 3-part Fundamentals series, learn about loan types and programs, questions to ask while completing the loan application, the importance of processing and complete documentation.

May 12
10:30 AM CT
[Register](#)



The Fundamentals of the Mortgage Process - Session 3: Evaluating Credit, Capacity, Capital & Collateral

In the third of our 3-part Fundamentals series, learn about evaluating the Four Cs—credit, capacity, capital and collateral —along with risk layering.

May 19
10:30 AM CT
[Register](#)



How to Evaluate and Calculate Borrower Income - Focus on Base, Hourly, Overtime, Bonus and Commission

Will borrowers be able to make their mortgage payment while meeting their other monthly obligations? Learn how to identify various sources of income, as well as how to document and calculate the information from these diverse sources.

May 27
1:00 PM CT
[Register](#)



Mortgage Insurance Basics

Learn what MI is and how it works, compare which options are best for borrowers and learn how to calculate MI rates based on popular premium plans.

May 11
11:00 AM CT
[Register](#)



Self-Employed Borrowers - Focus on Corporations and Financial Statement Review

We'll take you on a step-by-step review of the Corporation tax return and look at using financial statements – the income statement (P&L) and balance sheet. You'll learn about the makeup of each statement and what income-and-expense trend ratios can tell you about the financial standing of a business. This course assumes a strong understanding of the fundamentals of analyzing tax returns.

May 20
10:30 AM CT
[Register](#)



Self-Employed Borrowers - Focus on Partnerships and S Corporations

This webinar takes you on a step-by-step review of the Partnership and S Corporation tax returns. Defining common terms and theories, such as nonrecurring vs. recurring income or expenses, distributions and guaranteed payments, will help you develop a clearer picture of your self-employed borrower's income and financial standing.

May 11
2:00 PM CT
[Register](#)



Understanding Condo Appraisal

During this training webinar, we will analyze the various sections of the condo appraisal to help simplify your review. You will learn what property characteristics make a condo unique, what factors to consider when analyzing the Individual Condominium Unit Appraisal Report (1073/465) and what are the required exhibits.

May 13
2:00 PM CT
[Register](#)