



### Evaluating Borrower Assets

Have borrowers demonstrated the ability to save and will they have assets sufficient for closing? Learn about different types of assets, documentation requirements, and how to determine funds required for closing and reserves.

**Oct. 8**  
2:00 PM CT  
[Register](#)



### How to Evaluate and Calculate Borrower Income - Focus on Base, Hourly, Overtime, Bonus and Commission

Will borrowers be able to make their mortgage payment while meeting their other monthly obligations? Learn how to identify various sources of income, as well as how to document and calculate the information from these diverse sources.

**Oct. 22**  
2:00 PM CT  
[Register](#)



### How to Review an Appraisal

In MGIC's Residential Appraisal Review training webinar, you will get the tools you need to help build and strengthen your appraisal evaluation skills. The more familiar you become with typical secondary market guidelines, learn what reports are available, and develop a deeper understanding of certain cautionary items that help identify potential problems, the better you will be at evaluating an appraisal.

**Oct. 20**  
2:00 PM CT  
[Register](#)



### Mortgage Insurance Basics

Learn what MI is and how it works, compare which options are best for borrowers and learn how to calculate MI rates based on popular premium plans.

**Oct. 13**  
11:00 AM CT  
[Register](#)



### Self-Employed Borrowers - Focus on Corporations and Financial Statement Review

We'll take you on a step-by-step review of the Corporation tax return and look at using financial statements – the income statement (P&L) and balance sheet. You'll learn about the makeup of each statement and what income-and-expense trend ratios can tell you about the financial standing of a business. This course assumes a strong understanding of the fundamentals of analyzing tax returns.

**Oct. 6**  
10:30 AM CT  
[Register](#)

**Oct. 19**  
2:00 PM CT  
[Register](#)



### Self-Employed Borrowers - Focus on Partnerships and S Corporations

This webinar takes you on a step-by-step review of the Partnership and S Corporation tax returns. Defining common terms and theories, such as nonrecurring vs. recurring income or expenses, distributions and guaranteed payments, will help you develop a clearer picture of your self-employed borrower's income and financial standing.

**Oct. 27**  
2:00 PM CT  
[Register](#)



### Self-Employed Borrowers - Focus on the Sole Proprietor and Rental Income

This webinar takes you through the Personal tax return with a step-by-step review of the Sole Proprietor and Rental Income. We'll help you develop a clearer picture of your self-employed borrower's financial standing while reviewing documentation requirements and underwriting criteria.

**Oct. 20**  
10:30 AM CT  
[Register](#)

**Social Event**



### Facebook Strategies for Mortgage Professionals

Social Media, particularly Facebook, is one of the most valuable touch points you can have with your customers and prospects. This 60-minute webinar will provide you with the information, insights and strategies that you need to successfully engage your target audience on Facebook and Facebook Messenger.

**Oct. 7**  
2:00 PM CT  
[Register](#)

**Special Event**



### Meet the new URLA

The new URLA features a redesigned format and significant enhancements. Its use is mandated 3/1/2021, but some of you may be using it sooner. Join us as we walk through this new URLA and highlight how it benefits you.

**Oct. 14**  
11:00 AM CT  
[Register](#)

**Special Event**



### Preventing Mortgage Fraud - Take a Closer Look

Prevention is the best protection. The damages of mortgage fraud cost time and energy, not to mention money. How can you help prevent it? Take a closer look... do you see red flags? It's not always easy to spot fraud, but becoming familiar with red flags that commonly appear in fraud cases will better protect you from its costly damages.

**Oct. 19**  
11:00 AM CT  
[Register](#)

**Special Event**



### Up Your Game to Score Approvals Sooner!

It's uncomfortable having to go back to borrowers to request additional information. And, it's certainly no fun having to reschedule a closing because documentation is missing. Sometimes, it's unavoidable but many times, these situations can be prevented. Join us for a 30-minute drill on plays you can make to swiftly get to the end zone. We'll review these winning plays: documenting income and income trending, nontaxable earnings, non-occupant borrowers and transaction limitations and restrictions.

**Oct. 6**  
2:00 PM CT  
[Register](#)